

Registered Office:
Hindustan Zinc Limited
YashadBhavan
UDAIPUR - 313 001.
Rajasthan.

E-mail: customerserviceHZZL@vedanta.co.in

Dated: 12th February 2018

PRICE CIRCULAR/MASTER

Sub: **Price / Policy for sale of Zinc and Lead effective 12.02.2018**

All the below prices are exclusive of excise duty, Sales tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

(Rs/MT)	SHG	SHG-CGG	SHG-Jumbo	HG	PW	Lead -Min 99.99%
CHANDERIYA LEAD ZINC SMELTER	252,700	254,500	253,200	252,200	250,700	190,700
HYDRO-1 UNIT	252,700	254,500	253,200	252,200	250,700	190,700
NEW HYDRO SMELTER CHANDERIYA	252,700	254,500	253,200	252,200	250,700	190,700
ZINC SMELTER DEBRI	0	0	0	252,200	0	0
HARIDWAR ZINC PLANT	253,200	0	253,700	252,700	0	0
Pantnagar Melting&Casting Plant	253,200	255,000	253,700	252,700	0	190,700
RAJPURA DARIBA LEAD SMELTER	0	0	0	0	0	190,700
JAIPUR STOCK POINT	253,700	255,500	254,200	253,200	251,700	195,200
SAHIBABAD STOCK POINT	253,700	255,500	254,200	253,200	251,700	195,200
JALANDHAR STOCK POINT	253,700	255,500	254,200	253,200	251,700	195,700
FARIDABAD STOCK POINT	253,700	255,500	254,200	253,200	251,700	195,200
Panvel STOCK POINT	252,700	254,500	253,200	252,200	250,700	194,300
NSIC NAGPUR STOCK POINT	253,700	255,500	254,200	253,200	251,700	194,700
TARAPUR STOCK POINT	252,700	254,500	253,200	252,200	250,700	194,200
BARODA STOCK POINT	253,200	255,000	253,700	252,700	251,200	194,700
RAIPUR STOCK POINT	253,700	255,500	254,200	253,200	251,700	195,200
ROURKELA STOCK POINT	252,700	254,500	253,200	252,200	250,700	193,700
KOLKATA NSIC STOCK POINT	252,700	254,500	253,200	252,200	250,700	193,700
BANGALORE STOCK POINT	253,200	255,000	253,700	252,700	251,200	193,200
Hyderabad STOCK POINT	253,200	255,000	253,700	252,700	251,200	194,700
CHENNAI STOCK POINT	252,700	254,500	253,200	252,200	250,700	195,200

Hindustan Zinc Limited
Registered Office: YashadBhawan, Udaipur (Rajasthan) - 313 004
Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739
CIN: L27204RJ1966PLC001208
www.hzindia.com

A. Conditions for List Price Sales (Zinc):

- (1) Maximum monthly list price plan of 50 MT will be considered by business entity for supply.
- (2) In case Buyer confirms their quantity for the month of delivery latest by the last working day of the month prior to supply month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office and if Buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2 MT), then Buyer will be eligible for Discount (QCD) of Rs 2000 will be applicable.
- (3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity will not be eligible for QCD.
- (4) In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.
- (5) The total quantity purchased against specific customer code within the month shall be considered for discount calculation.
- (6) The discount will be settled by the 10th of the subsequent month.
- (7) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

B. Conditions for List Price Sales (Lead):

- (1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :
 - (i) Upto 9MT : Discount of Rs. 1000/MT
 - (ii) More than 9MT but less than equals to 25 MT : Discount of Rs. 2000/MT
 - (iii) More than 25 MT but less than equals to 50 MT : Discount of Rs. 3000/MT
 - (iv) More than 50 MT but less than equals to 100 MT : Discount of Rs. 4000/MT
 - (v) More than 100 MT : Discount of Rs. 5000/MTThe total quantity purchased against specific customer code within the month shall be considered for the discount calculation.
- (2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.
- (3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

C. Payment Terms (Zinc and/or Lead)

- (1) Buyer shall make financial arrangements in advance by RTGS/NEFT or Irrevocable without recourse Letter of Credit / Bank Guarantee as per HZL standard format and issued by a bank acceptable to HZL. In case of DD/Pay order material will be supplied on realization of amount in HZL Account.
- (2) **All LC/ BG Charges /Negotiation /other bank charges** will be to the openers account.

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Interest Bearing LC/BG Usance Credit up to 90 days will be 12.25% p.a.

Any overdue payment will attract additional 18% p.a. penal interest rate in addition to above rates for delayed period.

The above said Price / Policy will be valid till any further revision.

For Hindustan Zinc Ltd,

Head Marketing

Hindustan Zinc Limited

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