

Registered Office:

Hindustan Zinc Limited
YashadBhavan
UDAIPUR - 313 001.
Rajasthan.

E-mail: customerserviceHZZL@vedanta.co.in

Dated: 17th October 2016

PRICE CIRCULAR/MASTER

Sub: **Price / Policy for sale of Zinc and Lead effective 17.10.2016**

All the below prices are exclusive of excise duty, Sales tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

(Rs/MT)	SHG	SHG-CGG	SHG-Jumbo	HG	PW	Lead -Min 99.99%
CHANDERIYA LEAD ZINC SMELTER	175,200	177,000	175,700	174,700	173,200	160,000
HYDRO-1 UNIT	175,200	177,000	175,700	174,700	173,200	160,000
NEW HYDRO SMELTER CHANDERIYA	175,200	177,000	175,700	174,700	173,200	160,000
ZINC SMELTER DEBRI	0	0	0	174,700	0	0
HARIDWAR ZINC PLANT	175,700	0	176,200	175,200	0	0
Pantnagar Melting&Casting Plant	175,700	177,500	176,200	175,200	0	160,000
RAJPURA DARIBA LEAD SMELTER	0	0	0	0	0	160,000
JAIPUR STOCK POINT	176,200	178,000	176,700	175,700	174,200	164,500
SAHIBABAD STOCK POINT	176,200	178,000	176,700	175,700	174,200	164,500
JALANDHAR STOCK POINT	176,200	178,000	176,700	175,700	174,200	165,000
FARIDABAD STOCK POINT	176,200	178,000	176,700	175,700	174,200	164,500
Panvel STOCK POINT	175,200	177,000	175,700	174,700	173,200	163,600
NSIC NAGPUR STOCK POINT	176,200	178,000	176,700	175,700	174,200	164,000
TARAPUR STOCK POINT	175,200	177,000	175,700	174,700	173,200	163,500
BARODA STOCK POINT	175,700	177,500	176,200	175,200	173,700	164,000
RAIPUR STOCK POINT	176,200	178,000	176,700	175,700	174,200	164,500
ROURKELA STOCK POINT	175,200	177,000	175,700	174,700	173,200	163,000
KOLKATA NSIC STOCK POINT	175,200	177,000	175,700	174,700	173,200	163,000
BANGALORE STOCK POINT	175,700	177,500	176,200	175,200	173,700	162,500
Hyderabad STOCK POINT	175,700	177,500	176,200	175,200	173,700	164,000
CHENNAI STOCK POINT	175,200	177,000	175,700	174,700	173,200	164,500

Hindustan Zinc Limited

Registered Office: YashadBhawan, Udaipur (Rajasthan) - 313 004
Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739
CIN: L27204RJ1966PLC001208
www.hzlindia.com

A. Conditions for List Price Sales (Zinc):

- (1) Maximum monthly list price plan of 50 MT will be considered by business entity for supply.
- (2) In case Buyer confirms their quantity for the month of delivery latest by the last working day of the month prior to supply month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office and if Buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2 MT), then Buyer will be eligible for Discount (QCD) of Rs 2000 will be applicable.
- (3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity will not be eligible for QCD.
- (4) In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.
- (5) The total quantity purchased against specific customer code within the month shall be considered for discount calculation.
- (6) The discount will be settled by the 10th of the subsequent month.
- (7) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

B. Conditions for List Price Sales (Lead):

- (1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :
 - (i) Upto 9MT : Discount of Rs. 1000/MT
 - (ii) More than 9MT but less than equals to 25 MT : Discount of Rs. 2000/MT
 - (iii) More than 25 MT but less than equals to 50 MT : Discount of Rs. 3000/MT
 - (iv) More than 50 MT but less than equals to 100 MT : Discount of Rs. 4000/MT
 - (v) More than 100 MT : Discount of Rs. 5000/MTThe total quantity purchased against specific customer code within the month shall be considered for the discount calculation.
- (2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.
- (3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

C. Payment Terms (Zinc and/or Lead)

- (1) Buyer shall make financial arrangements in advance by RTGS/NEFT or Irrevocable without recourse Letter of Credit / Bank Guarantee as per HZL standard format and issued by a bank acceptable to HZL. In case of DD/Pay order material will be supplied on realization of amount in HZL Account.
- (2) **All LC/ BG Charges /Negotiation /other bank charges** will be to the openers account.

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Interest Bearing LC/BG Usance Credit up to 90 days will be 12.25% p.a.

Any overdue payment will attract additional 18% p.a. penal interest rate in addition to above rates for delayed period.

The above said Price / Policy will be valid till any further revision.

For Hindustan Zinc Ltd,

Head Marketing

Hindustan Zinc Limited

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